

SMILE TOGETHER PARTNERSHIP

between _____ and the Work Together Foundation

Results Sharing Paper for 2016

Documents required

1. STP Results Sharing Paper
2. Financial report including Financial Settlement Sheet
3. Separate files of photos that show the process and details of the project activities
(Size: Above 1.5MB for each picture)

LAST EDITED ON JUNE, 2016

Social Enterprise Name			
INFORMATION ABOUT THE PARTNER INSTITUTION			
Legal Name of Institution			
Established Year			
Representative	Name		
	ID No.		
Registration Information of Institution		<input type="checkbox"/> Yes, we have ↓ <input type="checkbox"/> None Registration No. Entity Type	
Office Address			
Office Phone No.			
Website			
Person to Contact	Name		
	Position		
	Direct Phone No.		
	E-mail		
DESCRIPTION OF THE SOCIAL ENTERPRISE			
Field Location	<i>Region, Country</i>	Funding Period	<i>Jan.2014 – Dec.2014</i>
Address			
Total Project Budget (yearly base)		Funding Amount Requested (yearly base)	
No. of years you have received STP funding		Amount Spent	
<p>I hereby share the results of the Smile Together Partnership between _____ and the Work Together Foundation</p>			
Signature of the Representative		Print Name	Date

1. Executive Summary

Performance and key results summary by the representative of the social enterprise
(Fewer than 1,800 words)

2. Progressed Core Competencies of Running a Social Enterprise on this year

* Do not need to fill this part, if you don't have anything which you have progressed or changed on Core Competencies comparing to your this year proposal

1) Business Model & Value Chain

2) Competitiveness Analysis (Human Resources, Use of Resources, Uniqueness, etc.)

3) Market Analysis

4) Other Factors You Have Attained for the Success of the Business

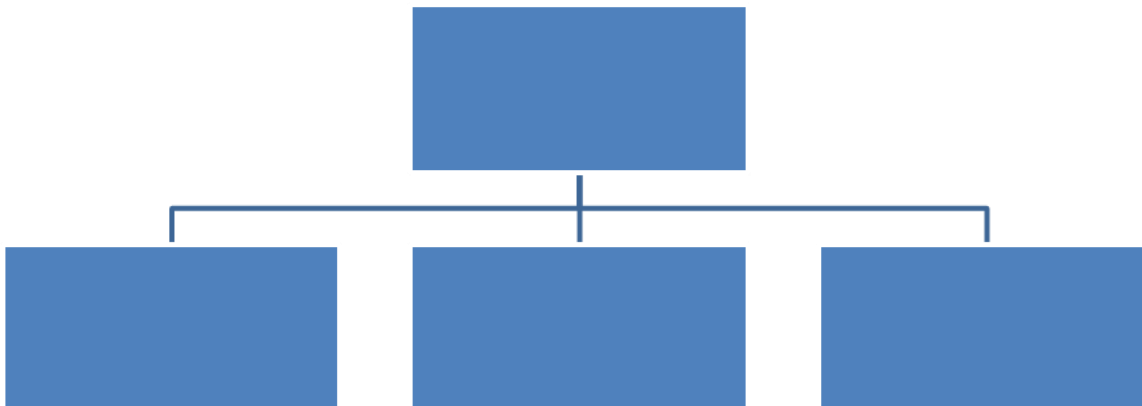
Please state the milestone tasks required for the sustainability of the organization as agreed upon with the Work Together Foundation during the due diligence.

3. Results of Running the Social Enterprise

1) Realized Governance of the Social Enterprise

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Example)



2) Realized Research & Development Investment (Including facilities installation, human resources development, etc.)

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3) Realized Market Research & Marketing Activity

;

4) Realized Management System Development

(a) Inventory

;

(b) Accounting

;

(c)...

;

...

5) Other Activities You Have Done for the Sustainability of the Business

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6) Realized Timeframe of Operation

** Complete the chart below showing the operations that took place each month.*

(Insert "O")

Operation	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct

7) Quarterly modified Profit and Loss Statement

** The table's contents can be altered according to the social enterprise's needs.*

Contents		First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total
Dates		~ 31,Mar.	~30,Jun.	~30,Sep.	~31,Dec.	
Total Revenue	Sales					
	Smile Together Partnership Fund					
	Funds from third parties					
	Other					
	Total (A)					
Total Spending	Labor costs					
	Operation Fees					
	Research and Development					
	Fill out more items if necessary					
	Total (B)					
Net Profit (A-B)						

4. Master Plan of the Social Enterprise

1) Review of Your Three-Year Roadmap to Achieve the Goal on the proposal

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*** Write only 'actual' for the past years, only 'plan' for coming years, and both 'plan' and 'actual' for this year**

(ex, if you are in your second year with STP fund)

	First Year		Second Year		Third Year
	Plan	Actual	Plan	Actual	Plan
Goal as a Social Enterprise					
Social Objectives					

2) Profit and Loss Statement (as of 31,Dec.)

Contents		End of last year	First Year	Second Year	Third Year	Fourth Year	Fifth Year
			STP funding period				
Total Revenue	Sales						
	Smile Together Partnership Fund*						
	Donations						
	Funds from third parties						
	Other						
	Total (A)						
Total Spending	Labor costs						
	Operation Fees						
	Research and Development						
	Etc.						
	Total (B)						
Net Profit (A-B)							

* The Work Together Foundation will refer to this table for next year's budgeting.

5. Results of Promoting Social Impact (Including Quantitative Outcomes of the Social Enterprise)

1) Employment

* Please add the data every year from the first STP funding year

(a) Qualitative Results

(b) Quantitative Results

Type	Outcome Measurement Index				
	Classification	Total No. of Employees	Total No. of Dependents	No. of Children of Dependents	Average Annual Salary
Continuous Employment (Staff from previous years)	for limited period with contract				
	for unlimited period				
	temporary job with part time work				
New Recruits	for limited period with contract				
	for unlimited period				
	temporary job with part time work				
Job Links to other sites	for limited period with contract				
	for unlimited period				
	temporary				

job with part time work					
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(c) Remarks or Supplements

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(d) Details for regular staff for unlimited period (for each person)

① **Name**

A. Sex/Age

B. No. of Dependents

C. The number of working years in this organization

D. Short introduction of the background of the employment

...

2) Realized Embeddedness to Local Community & Contribution on the Local Community

(Encouraging participation from local residents and partners)

(a) Qualitative Results

(b) Quantitative Results

Activity	Details	No. of Engaged Local Partner Organizations	No. of Total Participants	Please Fill out the effect of support which can be explained in other measurable indexes

*** Remarks or Supplements**

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3) Realized Fostering of Local Youth Leadership

(a) Qualitative Results

(b) Quantitative Results

Activity	Details	No. of Engaged Local Partner Organizations	No. of Total Participants	Please Fill out the effect of support which can be explained in other measurable indexes

4) Realized Direct Support to Impoverished Children

(a) Qualitative Results

(b) Quantitative Results

Activity	Details	No. of Engaged Local Partner Organizations	No. of Total Participants	Please Fill out the effect of support which can be explained in other measurable indexes

*** Remarks or Supplements**

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**** It will be highly appreciated if you add more indexes which can explain the effectiveness our Smile Together Partnership.***

6. Details and Results of Promotion of the Smile Together Partnership

1) Publicizing Details and Result of the STP

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2) Case Study of Impoverished Children Supported by the STP

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